



NEW JERSEY SCHOOL BOARDS ASSOCIATION INSURANCE GROUP

We are the New Jersey School Boards Association Insurance Group, the leading statewide joint insurance fund insuring New Jersey's public schools. We presently provide risk management and insurance services for more than 380 member school districts.

We have two Marketing positions available in the Northern and Southern parts of the state. As a Member Services Representative responsibilities would include the creation and management of activities for Member and Agency events (i.e. kick-off meetings, quarterly meetings, educational sessions, trade shows etc.)

The position would require calling on local school districts and insurance brokers with the intent of retaining or gaining new members. Servicing and developing strong relationships with each client and prospective client is your goal. The ability to build relationships, partnerships and work collaboratively with the school district and their broker is an integral part of the position.

Excellent verbal and written communication skills, as well as excellent presentation skills are a must. **Public speaking** is a requirement.

- Bachelors Degree or equivalent.
- N.J. P&C License is required

We recognize that talented people are attracted to companies that provide competitive pay, comprehensive benefits packages and outstanding advancement opportunities. For this reason we offer a Comprehensive Benefits Plan that includes the following:

- Medical coverage
- Dental coverage
- Paid time-off
- Bonus
- Flexible spending accounts
- Tuition reimbursement
- Vision care coverage
- Work/Life resources

Interested candidates should send their resumes to: Shannon Balken, Member Services Manager at employment@njsbaig.org Visit our website at www.njsbaig.org